

SOLUTIONS Q1 | March 31, 2025

AIA S&P Global 500 (Large Cap) Strategy

QUARTERLY PORTFOLIO COMMENTARY (CASH FUNDED AFTER-TAX COMPOSITE)

Global equity markets fell (MSCI World: -1.8%) during the quarter, as strong returns from both international developed (MSCI EAFE: 6.9%) and emerging markets (MSCI EM: 2.9%) were offset by negative returns in US markets (S&P 500[®]: -4.3%) as markets continue to digest the tariff-driven volatility. The Fed held rates steady, maintaining the 4.25%–4.50% range at both the January and March Federal Open Market Committee (FOMC) meetings. Although inflation expectations rose, annual US inflation continued to moderate, with a reading of 2.8% in February, while the unemployment rate came in at 4.2% in March. United States Gross Domestic Product (GDP) rose by an annualized rate of 2.4% in the fourth quarter of 2024, down slightly from 2.8% in the third quarter. The Atlanta Fed's GDPNow model estimates a 2.8% contraction in first quarter GDP, based on data available through the end of March. The MSCI All Country World Index fell (-1.3%) in the first quarter, and the best-performing sectors were energy (+9.3%), utilities (+6.7%), and financials (+6.1%). The worst-performing sectors were information technology (-11.7%), consumer discretionary (-7.6%), and communication services (-2.0%). The Europe Ex UK, United Kingdom, and Emerging Markets showed strength, while the United States and Middle East experienced declines.

During the quarter, the AIA S&P Global 500 (Large Cap) Strategy outperformed its benchmark before taxes and net-of-0.35% fee by 0.39%. The strategy outperformed over the period on an after-tax net-of-0.35%-fee basis by 1.06%. During the quarter, equity market dispersion and volatility provided significant opportunity for loss harvesting, enhancing after-tax returns. Tax alpha was positive and added +0.66% during the period.

The AIA S&P Global 500 (Large Cap) Strategy seeks to provide a pretax return similar to the performance of the marketcap blended benchmark composed of the S&P 500[®] and S&P ADR indexes. The strategy seeks to outperform the benchmark on an after-tax basis by proactively realizing losses and deferring gains. AIA's managers use a multi-factor algorithm to select and weight stocks to align portfolio exposures, including sector and market capitalization, to the underlying index while incorporating tax management. Individual account performance may vary due to restrictions at the account level, such as security exclusions, capital gains budgets and other restrictions.



AIA S&P Global 500 (Large Cap) Strategy – Annualized Returns (as of 3/31/2025)

	Pre-Tax						
AIA S&P Global 500 Cash Funded After-Tax Composite Pure Gross Returns	Composite Pure Gross Return	Benchmark Return (500 [®] + International 700 ADR)	Difference	Composite Pure Gross Return	Estimated Benchmark Return	Difference	Tax Alpha
3 months	-2.53%	-3.01%	0.48%	-2.20%	-3.34%	1.14%	0.66%
1 year	7.37%	8.12%	-0.75%	7.66%	6.61%	1.05%	1.80%
3 years	8.99%	9.00%	0.00%	12.23%	7.42%	4.81%	4.81%
5 years	17.82%	18.09%	-0.27%	20.30%	16.36%	3.94%	4.21%
10 years	11.18%	11.33%	-0.14%	14.85%	9.82%	5.03%	5.18%
Since inception 08/01/2006	9.21%	9.12%	0.09%	11.65%	7.99%	3.66%	3.57%

	Pre-Tax				After-Tax			
AIA S&P Global 500 Cash Funded After-Tax Composite Net 0.35% Returns	Composite Net 0.35% Return	Benchmark Return (500 [®] + International 700 ADR)	Difference	Composite Net 0.35% Return	Estimated Benchmark Return	Difference		Tax Alpha
3 months	-2.62%	-3.01%	0.39%	-2.28%	-3.34%	1.06%		0.66%
1 year	7.00%	8.12%	-1.13%	7.29%	6.61%	0.67%		1.80%
3 years	8.62%	9.00%	-0.38%	11.84%	7.42%	4.42%		4.80%
5 years	17.42%	18.09%	-0.67%	19.89%	16.36%	3.53%		4.20%
10 years	10.80%	11.33%	-0.53%	14.45%	9.82%	4.64%		5.16%
Since inception 08/01/2006	8.83%	9.12%	-0.29%	11.26%	7.99%	3.27%		3.56%

	Pre-Tax						
AIA S&P Global 500 Cash Funded After-Tax Composite Net Bundled Fee Returns ¹	Composite Net Bundled Fee Return	Benchmark Return (500 [®] + International 700 ADR)	Difference	Composite Net Bundled Fee Return	Estimated Benchmark Return	Difference	Tax Alpha
3 months	-3.27%	-3.01%	-0.26%	-2.93%	-3.34%	0.41%	0.66%
1 year	4.21%	8.12%	-3.91%	4.49%	6.61%	-2.12%	1.79%
3 years	5.79%	9.00%	-3.21%	8.94%	7.42%	1.52%	4.73%
5 years	14.38%	18.09%	-3.71%	16.80%	16.36%	0.43%	4.14%
10 years	7.92%	11.33%	-3.41%	11.49%	9.82%	1.67%	5.08%
Since inception 08/01/2006	5.99%	9.12%	-3.12%	8.37%	7.99%	0.38%	3.50%

1 The assumed model bundled fee used is 3.0% and has been retroactively applied since inception.

AIA S&P Global 500 Strategy (Large Cap) – Market Cap Allocations (as of 3/31/2025)

Market cap size	Percentage of total portfolio							
Large (>10B)	100.00%							
Mid (2.5B to 10B)	0.00%							
Small (<2.5B)	0.00%							

Performance data shown represents past performance and is no guarantee of future results. As portfolios are actively managed, holdings are subject to change. The securities discussed herein do not represent all of the securities purchased, sold or recommended. The reader should not assume that an investment in these securities was or will be profitable. A complete list of all past recommendations made within the immediately preceding 12-month period is available upon request.



The benchmark is a blended between the S&P 500[®] Index and the S&P ADR Index. S&P 500[®] Index is a widely recognized measure of US stock market performance. It is an unmanaged index of 500 common stocks chosen for market size, liquidity, and industry group representation, among other factors. It also measures the performance of the large-cap segment of the US equities market. Dow Jones Industrial Average is a price-weighted average of 30 significant stocks traded on the New York Stock Exchange and the Nasdaq. Russell 1000[®] Growth Index is an unmanaged index that measures the performance of the large-cap growth segment of the US equity universe. It includes those Russell 1000[®] companies with higher price-to-book ratios and higher forecasted growth values. Russell 1000[®] Value Index is an unmanaged index that measures the performance of the large-cap segment of the large-cap segment of the US equity universe. It includes that measures the performance of the large-cap segment of the large-cap segment of the US equity universe. It includes that measures the performance of the large-cap segment of the large-cap segment of the US equity universe. It is a subset of the large-cap value segment of the US equity universe. It includes those Russell 1000[®] companies with lower price-to-book ratios and lower expected growth values. The Russell 1000[®] Index measures the performance of the large-cap segment of the US equity universe. It is a subset of the Russell 3000[®] Index and includes approximately 1,000 of the largest securities based on a combination of their market cap and current index membership. The Russell 1000[®] represents approximately 92% of the US market. The Russell 1000[®] Index is constructed to provide a comprehensive and unbiased barometer for the large-cap segment and is completely reconstituted annually to ensure new and growing equities are reflected. Russell 2000[®] Index is an unmanaged index that measures the performance of the small-cap segment of the US equity universe.

The views and opinions expressed may change based on market and other conditions. This material is provided for informational purposes only and should not be construed as investment advice. There can be no assurance that developments will transpire as forecasted. Actual results may vary.

AIA encompasses the direct indexing capabilities offered through Natixis Investment Managers Solutions. Natixis Investment Managers Solutions is a division of Natixis Advisors, LLC ("Natixis Advisors"). Natixis Advisors is an SEC registered investment adviser and an indirect subsidiary of Natixis Investment Managers, LLC. Prior to August 2021, AIA was a division of Natixis Advisors. A complete list of composite descriptions, as well as additional information regarding the firm's policies and procedures for valuing portfolios, calculating performance, and preparing compliant presentations, is available upon request. The AIA S&P Global Cash Funded After-Tax Composite includes all fully discretionary, taxable, fee-paying portfolios that invest in the AIA S&P Global which have initially been funded with cash. This strategy seeks to gain broad market exposure to the US and international equity markets through the use of US stocks and US listed American Depositary Receipts. This strategy invests in a subset of securities from within either the S&P 500[®] or S&P 1500[®] and the S&P ADR indexes. The AIA S&P Global Cash Funded After-Tax Composite is a sub-composite of the AIA S&P Global Pre-Tax Composite. The composite was created in November 2007. The benchmark used is the Custom S&P Global Index defined as the capitalization weighted blend of the S&P 500[®] and the S&P ADR, indexes representing large-cap US stocks and non-US stocks, respectively. The custom index is rebalanced daily and calculated by S&P. As of year-end 2023, the S&P 500® represented 85% of the blend and the S&P ADR represented 15% of the blend. Benchmark weights for historical time periods are available upon request. Performance is expressed in US dollars. All results are time-weighted total returns that include the reinvestment of income and dividends. Returns are presented net of non-reclaimable withholding taxes. Management fees vary on asset size and are negotiated by the sponsor. The standard fee schedule is as follows: 0.35% on the first \$5 million; 0.25% on the next \$5 million; 0.20% on the next \$10 million; 0.17% on the next \$30 million; 0.16% thereafter. Net-of-fees returns assume a model bundled fee which is inclusive of custody, advisor, transaction, and investment management fees. The model fee is deducted 1/12th per month from the gross composite return. The assumed model bundled fee used is 3.0% and has been retroactively applied since inception. Pure gross-of-fees returns are supplemental information and do not reflect the deduction of transaction costs or fees that are included within bundled fees. Effective January 2006, accounts with significant cash withdrawals are temporarily removed from the composite during the month that the withdrawal was taken. Currently, significant cash withdrawals are defined as cash withdrawals that are greater than 10% of an account's market value. Details related to the policy and the threshold for defining significant cash withdrawals historically are available upon request. The after-tax returns shown are subject to the limitations of the specific calculation methodology applied. Since the client's actual circumstances and tax rates determined after the fact may differ from the anticipated tax rates used in this process, the reported returns may not equal the actual after-tax returns for specific clients. After-tax returns are calculated using the maximum federal and state tax rates for dividends, short-term capital gains and long-term capital gains.

Tax alpha is the benefit of loss harvesting, which is assumed to be used to offset gains inside or outside the portfolio in the period they are incurred, and thus credited to the portfolio returns. The after-tax benchmark is an estimate based upon the average capital gain realization rate and dividend yield of the index. The maximum federal and state tax rates for dividends and capital gains are utilized in the after-tax calculations.

The Atlanta Fed GDPNow model is a tool that estimates the growth of the U.S. economy in real-time. It uses current economic data to predict the official GDP growth rate before it is released by the government.

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