



# Natixis Total Income Portfolio Factsheet



#### Q4 | December 31, 2024

#### Portfolio Overview

Natixis Investment Managers Solutions believes markets over the long term are efficient but exhibit short-term inefficiency. As such, we construct a strategic portfolio to capture the long-term risk premiums across asset classes and tactically overweight/underweight the portfolio to capitalize on short-term market opportunities.

Investment minimum: \$25,000

- This model combines a strategic portfolio utilizing Natixis high conviction active managers with a tactical overlay implemented through ETFs
- The Natixis Investment Managers Solutions Investment Committee develops tactical views based on fundamental analysis, relative value, market technicals, investor sentiment and money flows which are expressed in a three- to six-month outlook
- Highest conviction views are recommended for inclusion into the Model Portfolio with the portfolio management team deciding which asset class tilts to incorporate
- The model portfolio offers a source of alpha for investors; through the strategic asset allocation, tactical asset class tilts, and manager selection
- Natixis Investment Managers' multi-affiliate line-up of active, independent managers
  provides the portfolio with the alpha producing potential across asset classes over full
  market cycles

### Portfolio Construction

Seek to generate alpha through each step of the process

The portfolio construction process consists of five main segments:

- 1. Construction of the strategic portfolio
- 2. Construction of the alternatives sleeve
- 3. Tactical overlay
- 4. Manager allocation and selection
- 5. Risk monitoring











#### Establish Strategic Portfolio

- Maximize return while targeting the benchmark's risk
- Proprietary capital market assumptions

#### Establish Alternatives Sleeve

- Combines exposures in multi-alternative, managed futures, low-volatility equity and credit long/short
- Funded pro-rata based on equity/ fixed weights within each risk profile

#### Incorporate Tactical Tilts

- Apply Investment Committee allocation views
- Monitor tracking error relative to strategic benchmark

#### Populate Fund Allocations

- Utilize active managers to build strategic and alternatives allocations
- Express tactical tilts through passive investments

#### Risk Monitoring

- Monitor portfolio returns, risk, and factor exposures
- Monitor underlying constituent returns, risk and material events

## The Natixis Investment Managers Solutions Approach

Natixis Investment Managers Solutions<sup>1</sup> provides design, development and execution of portfolio strategies tailored to specific investment objectives and unique portfolio constraints. Fully integrated services combine investment expertise with portfolio analysis and construction capabilities to deliver a wide range of customized solutions.

- \$86.3 billion in Assets<sup>2</sup>
- 33 investment professionals
- 20 years of solutions partnerships

### Leadership:

Marina Gross, Head of Solutions

#### Portfolio Management Team:

Christopher Sharpe, CFA®, FSA Daniel Price, CFA®, FRM Jack Janasiewicz, CFA® Brian Kmetz, CFA®, CIPM

<sup>1</sup>A division of Natixis Advisors, LLC. Natixis Advisors, LLC is one of the independent asset managers affiliated with Natixis Investment Managers.

<sup>2</sup>Assets under administration ("AUA") as of September 30, 2024. AUA, as reported, may include assets for which non-Regulatory AUM services are provided. Non-Regulatory AUM includes assets which do not fall within the SEC's definition of Regulatory AUM in Form ADV, Part 1.

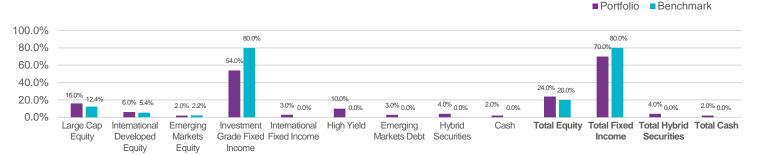
CFA® and Chartered Financial Analyst® are registered trademarks owned by the CFA Institute.

#### **Natixis Total Income Portfolio**

Composite Performance (as of 12/31/2024)

Average Annualized Total Returns†% (as of 12/31/2024)	3 Months	YTD	1 Year	3 Years	5 Years	Since Inception (11/2016)
Income Portfolio (Gross)	-2.26	5.90	5.90	1.66	4.29	4.95
Income Portfolio (Net)	-3.00	2.78	2.78	-1.35	1.21	1.85
Benchmark	-2.64	6.54	6.54	0.70	3.85	5.14

Portfolio Allocations (as of 12/31/2024)



Underlying Portfolio Holdings (as of 12/31/2024)

	Asset Class	Weight
Large Cap Equity	US Equity	16.0%
Natixis Gateway Quality Income ETF		5.0%
Loomis Sayles Growth Y		4.0%
Oakmark Fund Investor		4.0%
Vaughan Nelson Select Fund Y		3.0%
International Developed Equity	Non-US Equity	6.0%
iShares International Select Dividend ETF		3.0%
SPDR EURO STOXX 50 ETF		3.0%
Emerging Markets Equity	Non-US Equity	2.0%
WisdomTree Emerging Markets High Dividend Fund		2.0%
Investment Grade Fixed Income	Fixed Income	54.0%
Loomis Sayles Core Plus Y		15.0%
Loomis Sayles Investment Grade Bond Fund Y		15.0%
Oakmark Bond Investor		10.0%
Loomis Sayles Intermediate Duration Bond Y		9.0%
iShares 10-20 Year Treasury ETF		5.0%
International Fixed Income	Fixed Income	3.0%
Loomis Sayles Global Bond Inst		3.0%
High Yield	Fixed Income	10.0%
PIMCO Dynamic Income		5.0%
SPDR Blackstone Senior Loan ETF		5.0%
Emerging Markets Debt	Fixed Income	3.0%
iShares J.P. Morgan USD Emerging Markets Bond ETF		3.0%
Hybrid Securities	Hybrid Securities	4.0%
iShares Preferred and Income Securities ETF		4.0%
Cash		2.0%
Cash		2.0%
Weighted Net Expenses (%)		0.80

Performance data shown represents past performance and is not guarantee of, future results. Returns annualized for periods greater than one year. All performance referenced is historical and is no guarantee of future results. The net performance is net of the expenses of underlying mutual fund and ETF holdings as well as a maximum annual fee of 3% that is applied prorated at month end. The gross performance is net of the expenses of underlying mutual fund and ETF holdings and does not include advisory, overlay, platform, investment management fees, investment advisory fees, custody fees or deductions for income taxes. The composite performance results shown for each model represent the performance of one fully discretionary, unconstrained, proprietary separate account managed by Natixis Advisors, LLC in accordance with the model. This account originally funded the model portfolios and is being used to maintain the performance track record. The returns shown include reinvestment of dividends, capital gains, income and/or earnings distributed from

the underlying holdings.

Natixis established seed accounts and the accounts were charged commissions for certain trades, thus lowering portfolio returns compared to calculating performance based on an

Natixis esfablished seed accounts and the accounts were charged commissions for certain trades, thus lowering portfolio returns compared to calculating performance based on an asset-based (bundled) fee that is charged for Risk-Efficient model portfolios which impacted the Growth and Moderate sleeves. The higher commission trading fees for seed accounts has been replaced with an asset-based (bundled) fee arrangement when calculating pure gross returns, and net-of-fee returns are reduced by the model bundled fee 3%.
† Performance for periods less than one year is cumulative, not annualized. Returns are considered to be composite and are subject to change. Portfolio current weights and holdings are subject to change and are based off target allocations. The allocations are approximate and may not total 100 percent. For information on benchmark compositions pleaser refer to the disclosure at the end of this presentation. It is not possible to invest directly in an index. Index returns are unmanaged and do not reflect the deduction of any fees or expenses. Individual client portfolio results may differ depending on a number of factors including, but not limited to, timing of cash flows and account level investment restrictions. The returns for the portfolio were obtained during a period of fluctuating interest rates, bond prices, and stock prices, and should not be considered representative of the returns you could expect to realize from any future investment in the portfolio. The underlying holdings contained in, or the investment strategies followed with respect to the portfolio may have changed materially during the time period portrayed and may not relate to the type of securities or advisory services currently offered. As market conditions can fluctuate suddenly and frequently the portfolio holdings and investment mix may change which can result in an investor's performance deviating from the performance portrayed.

Source: Nativis Investment Managers Solutions and FactSet.

### **Disclosure**

The holdings, characteristics and performance of individual client portfolios managed by third party advisors may be different from the holdings, characteristics and performance information presented in this report. As the portfolio is actively managed, its portfolio holdings are subject to change. At any date any particular account may include securities not held in the model portfolio. The Portfolio's account performance is likely to differ from the performance shown for a variety of reasons, including but not limited to: the client's investment manager, and not Natixis Advisors, LLC, is responsible for implementing trades in Program accounts; differences in market conditions; client-imposed investment restrictions; the timing of client investments and withdrawals; fees payable by Natixis Total Income Portfolios accounts; and/or other factors.

The views and opinions expressed may change based on market and other conditions. This material is for informational purposes only. It does not provide individually tailored investment advice and should not be considered a recommendation to invest in a particular sector or to buy or sell any security shown. It has been prepared without regard to the individual financial circumstances and objectives of a specific investor, and the strategies discussed herein are not appropriate for all investors. It is the responsibility of each Financial Advisor to make recommendations that they believe are in the best interest of each of their clients, based on his/her investment objectives, financial situation, risk tolerance and investment time horizon.

**Benchmark Compositions:** The Income Benchmark is composed of 20% MSCI ACWI Index / 80% Bloomberg U.S. Aggregate Index. Index returns are presented as a general indicator of market performance during the periods depicted. Index performance is not indicative of the performance of any investment and do not reflect fees, expenses, or sales charges. The index composition may not reflect the manner in which the portfolio is constructed and portfolio characteristics including volatility, risk and return features may deviate from those of the benchmark.

The ability to select an index for comparison may make the results of the portfolio look comparatively more favorable than if another index had been selected. All indexes are unmanaged and cannot be invested into directly.

**Definitions:** The **MSCI All Country World® Index** ("MSCI ACWI") is a free float-adjusted market capitalization weighted index designed to provide a broad measure of equity-market performance throughout the world. The MSCI ACWI is comprised of stocks from 23 developed countries and 24 emerging markets. The **Bloomberg U.S. Aggregate Bond® Index** is a broad-based index that covers the U.S.-dollar-denominated, investment-grade, fixed-rate, taxable bond market of SEC-registered securities. The index includes bonds from the Treasury, government-related, corporate, mortgage-backed securities, asset-backed securities, and collateralized mortgage-backed securities sectors. You may not invest directly in an index.

### **Disclosure**

#### Risks:

All securities are subject to risk, including possible loss of principal. Please read the risks associated with each investment prior to investing. Detailed discussions of each investment's risks are included in the prospectus or offering document, which can be obtained from the fund family's website. There is no assurance that any investment will meet its performance objectives or that losses will be avoided. Diversification and asset strategies do not guarantee a profit or protect against a loss. There is no guarantee that an underlying fund will distribute dividends.

The investments highlighted in this document may be subject to certain additional risks, including but not limited to: Exchange-Traded Funds (ETFs) trade like stocks, are subject to investment risk, and will fluctuate in market value. Unlike mutual funds, ETF shares are not individually redeemable directly with the Fund, and are bought and sold on the secondary market at market price, which may be higher or lower than the ETF's net asset value (NAV). Transactions in shares of ETFs will result in brokerage commissions, which will reduce returns. Equity securities are volatile and can decline significantly in response to broad market and economic conditions. Foreign and emerging market securities may be subject to higher volatility than US securities, due to varying degrees of regulation and limited liquidity. These risks are magnified in emerging markets. Currency exchange rates between the US dollar and foreign currencies may cause the value of the portfolio's investments to decline. Interest rate risk is a major risk to all bondholders. As rates rise, existing bonds that offer a lower rate of return decline in value because newly issued bonds that pay higher rates are more attractive to investors. Concentrated investments in a particular region, sector, or industry may be more vulnerable to adverse changes in that industry or the market as a whole. Value investing carries the risk that a security can continue to be undervalued by the market for long periods of time. Growth stocks may be more sensitive to market conditions than other equities as their prices strongly reflect future expectations. Fixed income securities may carry one or more of the following risks: credit, interest rate (as interest rates rise bond prices usually fall), inflation and liquidity. Mortgage-related and asset-backed securities are subject to the risks of the mortgages and assets underlying the securities. Other related risks include prepayment risk, potentially resulting in the reinvestment of the prepaid amounts into securities with lower yields. Below investment grade fixed income securities may be subject to greater risks (including the risk of default) than other fixed income securities. Inflation protected securities move with the rate of inflation and carry the risk that in deflationary conditions (when inflation is negative) the value of the bond may decrease. Floating rate loans are often lower-quality debt securities and may involve greater risk of price changes and greater risk of default on interest and principal payments. Options may be used for hedging purposes, but also entail risks related to liquidity, market conditions and credit that may increase volatility.

Natixis Advisors, LLC ("Natixis Advisors") will act as investment adviser for the Risk-Efficient Model Portfolios. The Portfolios' marketing and sales support agent is Natixis Advisors and the distributor of certain underyling affiliated fund components of the Portolio is Natixis Distribution, LLC. Natixis Advisors and Natixis Distribution, LLC are wholly-owned subsidiary of Natixis Investment Managers, LLC.

Natixis Advisors provides discretionary advisory services through its division Natixis Investment Managers Solutions. Discretionary advisory services are generally provided with the assistance of model portfolio providers, some of which are affiliates of Natixis Investment Managers.

Copyright © 2025 Natixis Advisors, LLC. All rights reserved.

NIM-01142025-sfrjjvkc Exp. 5/15/25 P-NREP59-1224

