



# Natixis Risk-Efficient Portfolios Factsheet



#### Q4 | December 31, 2023

# Portfolio Overview

Natixis Investment Manager Solutions believes markets over the long term are efficient but exhibit short-term inefficiency. As such, we construct a strategic portfolio to capture the long-term risk premiums across asset classes and tactically overweight/underweight the portfolio to capitalize on short-term market opportunities.

Suite of 4 portfolios | Investment minimum \$25,000

- Each model combines a strategic portfolio and an alternatives sleeve utilizing Natixis
  and third party active managers with a tactical overlay implemented through ETFs
- The Natixis Investment Managers Solutions Investment Committee develops tactical views based on fundamental analysis, relative value, market technicals, investor sentiment and money flows which are expressed in a three- to six-month outlook
- Highest conviction views are recommended for inclusion into the Model Portfolios with the portfolio management team deciding which asset class tilts to incorporate
- The model portfolios seek to drive alpha through each step of the investment process: establishing the strategic portfolio, alternatives sleeve, tactical asset class tilts, and manager selection
- Natixis Investment Managers' multi-affiliate line-up of active, independent managers
  provides the portfolios with the ability to produce alpha across asset classes over full
  market cycles

# Portfolio Construction

Seek to generate alpha through each step of the process

The portfolio construction process consists of five main segments:

- 1. Construction of the strategic portfolio
- 2. Construction of the alternatives sleeve
- 3. Tactical overlay
- 4. Manager allocation and selection
- 5. Risk monitoring











#### Establish Strategic Portfolio

- Maximize return while targeting the benchmark's risk
- Proprietary capital market assumptions

#### Establish Alternatives Sleeve

- Combines exposures in multi-alternative, managed futures, low-volatility equity and credit long/short
- Funded pro-rata based on equity/ fixed weights within each risk profile

#### Incorporate Tactical Tilts

- Apply Investment Committee allocation views
- Monitor tracking error relative to strategic benchmark

#### Populate Fund Allocations

- Utilize active managers to build strategic and alternatives allocations
- Express tactical tilts through passive investments

# Risk Monitoring

- Monitor portfolio returns, risk, and factor exposures
- Monitor underlying constituent returns, risk and material events

# The Natixis Investment Managers Solutions Approach

Natixis Investment Managers
Solutions¹ provides design,
development and execution of portfolio
strategies tailored to specific
investment objectives and unique
portfolio constraints. Fully integrated
services combine investment expertise
with portfolio analysis and construction
capabilities to deliver a wide range of
customized solutions.

- \$58.4 billion in Assets<sup>2</sup>
- · 33 investment professionals
- 20 years of solutions partnerships

# Leadership:

Marina Gross, Head of Solutions

#### Portfolio Management Team:

Christopher Sharpe, CFA® Daniel Price, CFA®, FRM Jack Janasiewicz, CFA® Brian Kmetz, CFA®, CIPM

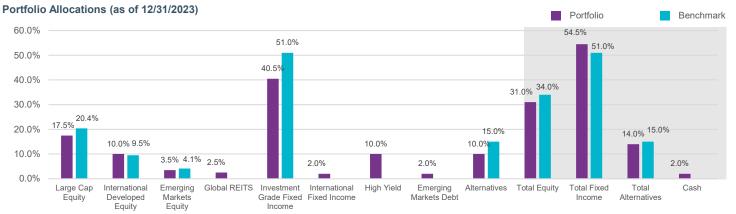
- <sup>1</sup> A division of Natixis Advisors, LLC. Natixis Advisors, LLC is one of the independent asset managers affiliated with Natixis Investment Managers.
- <sup>2</sup> Assets under administration ("AUA") as of September 30, 2023. AUA, as reported, may include assets for which non-Regulatory AUM services are provided. Non-Regulatory AUM includes assets which do not fall within the SEC's definition of Regulatory AUM in Form ADV, Part 1.

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#### Risk-Efficient Income Portfolio

Composite Performance (as of 12/31/2023)

Average Annualized Total Returns <sup>†</sup> % (as of 12/31/2023)	QTR	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception*
Income Portfolio (Gross)	7.83	11.46	11.46	2.74	5.56	-	4.82
Income Portfolio (Net)	7.04	8.19	8.19	-0.29	2.45	-	1.72
Benchmark	7.51	10.90	10.90	0.52	5.67	-	4.95



Underlying Portfolio Holdings (as of 12/31/2023)

	Asset Class	Income
Large Cap Equity	US Equity	17.50%
JP Morgan Premium Income ETF		4.00%
Loomis Sayles Growth		5.00%
Oakmark Fund		5.00%
Vaughan Nelson Select Fund – Class Y		3.50%
International Developed Equity	Non-US Equity	10.00%
Shares International Select Dividend ETF		6.00%
Oakmark International Fund – Investor Class		2.00%
WCM Focused International Growth Fund – Institutional Class		2.00%
Emerging Markets Equity	Non-US Equity	3.50%
WisdomTree Emerging Markets High Dividend ETF		3.50%
Global REITS	Global Equity	2.50%
AEW Global Focused Real Estate Fund – Class Y		2.50%
Investment Grade Fixed Income	Fixed Income	40.50%
SPDR® Portfolio Long Term Treasury ETF		8.30%
iShares 10-20 Year Treasury ETF		8.30%
Schwab Short-Term U.S. Treasury ETF		8.00%
Loomis Sayles Core Plus Bond Fund – Class Y		8.00%
Loomis Sayles Intermediate Duration Bond Fund – Class Y		8.00%
International Fixed Income	Fixed Income	2.00%
Loomis Sayles Global Bond – Institutional Class		2.00%
High Yield	Fixed Income	10.00%
PIMCO Dynamic Income Fund		5.00%
iShares 0-5 Year High Yield Corporate Bond ETF		3.00%
Loomis Sayles Senior Floating Rate and Fixed Income Fund – Class Y		2.00%
Emerging Markets Debt	Fixed Income	2.00%
iShares J.P. Morgan USD Emerging Markets Bond ETF		2.00%
Alternatives	Alternatives	10.00%
Victory Market Neutral Income Fund – Institutional		2.00%
Loomis Sayles Strategic Alpha Fund – Class Y		3.00%
Gateway Fund – Class Y		2.00%
Virtus AlphaSimplex Managed Futures Strategy Fund – Class I		3.00%
Cash		2.00%
Cash		2.00%
Weighted Net Expense (%)		0.72

\*Since inception performance for the Conservative composite is based on the portfolio's first full month of performance beginning 01/01/2012 and the inception date is 12/15/2011.

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Natixis established seed accounts and the accounts were charged commissions for certain trades, thus lowering portfolio returns compared to calculating performance based on an asset-based (bundled) fee that is charged for Risk-Efficient model portfolios which impacted the Growth and Moderate sleeves. The higher commission trading fees for seed accounts has been replaced with an asset-based (bundled) fee arrangement when calculating pure gross returns, and net-of-fee returns are reduced by the model bundled fee 3%.

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Investment returns shown represent composite portfolio performance and do not reflect the performance of any individual account. Individual client results may have differed dependent upon the timing of cash flows and account level investment restrictions

The returns for the portfolio were obtained during a period of fluctuating interest rates, bond prices, and stock prices, and should not be considered representative of the returns you could expect to realize from any future investment in the portfolio. The underlying holdings contained in, or the investment strategies followed with respect to the portfolio may have changed materially during the time period portrayed and may not relate to the type of securities or advisory services currently offered. As market conditions can fluctuate suddenly and frequently the portfolio holdings and investment mix may change which can result in an investr's performance deviating from the performance portrayed.

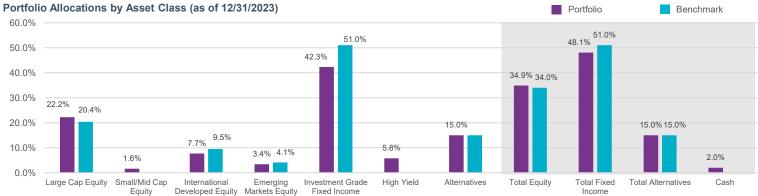
The portfolio's distribution yield is the weighted average distribution yield of the underlying funds. For monthly and quarterly paying funds, the calculation uses the most recently published distribution yield. For annual paying funds, distribution yield is calculated as the last distribution divided by NAV as of the most recent month-end.

Source: Natixis Investment Managers Solutions and FactSet.

# **Risk-Efficient Conservative Portfolio**

#### Composite Performance (as of 12/31/2023)

Average Annualized Total Returns†% (as of 12/31/2023)	QTR	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception*
Conservative Portfolio (Gross)	7.74	11.55	11.55	0.59	4.06	3.48	4.16
Conservative Portfolio (Net)	6.95	8.28	8.28	-2.38	0.99	0.42	1.09
Benchmark	7.51	10.90	10.90	0.52	5.67	4.57	5.27



#### Underlying Portfolio Holdings (as of 12/31/2023)

	Asset Class	Conservative
Large Cap Equity	US Equity	22.20%
iShares Core S&P 500 ETF		7.40%
Invesco S&P 500 High Beta ETF		1.50%
Loomis Sayles Growth Fund		4.50%
Oakmark Fund		4.50%
Vaughan Nelson Select Fund - Class Y		4.50%
Small/Mid Cap Equity	US Equity	1.60%
iShares Core S&P Mid-Cap ETF		0.00%
Vaughan Nelson Mid-Cap Fund – Class Y		1.60%
International Developed Equity	Non-US Equity	7.70%
JPMorgan BetaBuilders Japan ETF		2.20%
Oakmark International Fund – Investor Class		2.80%
WCM Focused International Growth Fund – Institutional Class		2.80%
Emerging Markets Equity	Non-US Equity	3.40%
Shares MSCI Emerging Markets ETF		0.90%
WCM Focused Emerging Markets Fund – Institutional Class		2.40%
Investment Grade Fixed Income	Fixed Income	42.30%
SPDR <sup>®</sup> Portfolio Long Term Treasury ETF		3.00%
Schwab Short-Term U.S. Treasury ETF		4.00%
Shares 5-10 Year Investment Grade Corporate Bond ETF		5.00%
Loomis Sayles Core Plus Bond Fund – Class Y		17.30%
Loomis Sayles Investment Grade Bond – Class Y		12.90%
High Yield	Fixed Income	5.80%
iShares Broad USD High Yield Corporate Bond ETF		5.80%
Alternatives	Alternatives	15.00%
Victory Market Neutral Income Fund – Institutional Class		3.00%
Loomis Sayles Strategic Alpha Fund – Class Y		5.00%
Gateway Fund – Class Y		4.50%
Virtus AlphaSimplex Managed Futures Strategy Fund – Class I		2.50%
Cash & Equivalents		2.00%
Cash		2.00%
Weighted Net Expense (%)		0.51

\*Since inception performance for the Conservative composite is based on the portfolio's first full month of performance beginning 01/01/2012 and the inception date is 12/15/2011.

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Natixis established seed accounts and the accounts were charged commissions for certain trades, thus lowering portfolio returns compared to calculating performance based on an asset-based (bundled) fee that is charged for Risk-Efficient model portfolios which impacted the Growth and Moderate sleeves. The higher commission trading fees for seed accounts has been replaced with an asset-based (bundled) fee arrangement when calculating pure gross returns, and net-of-fee returns are reduced by the model bundled fee 3%.

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Portfolio current weights and holdings are subject to change and are based off target allocations. The allocations are approximate and may not total 100 percent. For information on benchmark compositions pleaser refer to the disclosure at the end of this presentation.

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The returns for the portfolio were obtained during a period of fluctuating interest rates, bond prices, and stock prices, and should not be considered representative of the returns you could expect to realize from any future investment in the portfolio. The underlying holdings contained in, or the investment strategies followed with respect to the portfolio may have changed materially during the time period portrayed and may not relate to the type of securities or advisory services currently offered. As market conditions can fluctuate suddenly and frequently the portfolio holdings and investment mix may change which can result in an investr's performance deviating from the performance portrayed.

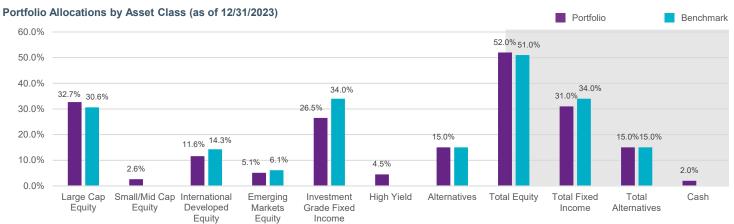
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Source: Natixis Investment Managers Solutions and FactSet.

# **Risk-Efficient Moderate Portfolio**

#### Composite Performance (as of 12/31/2023)

Average Annualized Total Returns <sup>†</sup> % (as of 12/31/2023)	QTR	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception*
Moderate Portfolio (Gross)	8.46	14.65	14.65	2.94	6.42	5.32	6.24
Moderate Portfolio (Net)	7.67	11.30	11.30	-0.10	3.29	2.21	3.11
Benchmark	8.23	13.71	13.71	2.08	7.66	5.76	6.91



Underlying Portfolio Holdings (as of 12/31/2023)

	Asset Class	Moderate
Large Cap Equity	US Equity	32.70%
iShares Core S&P 500 ETF		10.90%
Invesco S&P 500 High Beta ETF		1.80%
Loomis Sayles Growth Fund		6.70%
Oakmark Fund		6.70%
Vaughan Nelson Select Fund - Class Y		6.70%
Small/Mid Cap Equity	US Equity	2.60%
iShares Core S&P Mid-Cap ETF		0.60%
Vaughan Nelson Mid-Cap Fund – Class Y		2.00%
International Developed Equity	Non-US Equity	11.60%
JPMorgan BetaBuilders Japan ETF		3.30%
Oakmark International Fund – Investor Class		4.20%
WCM Focused International Growth Fund – Institutional Class		4.20%
Emerging Markets Equity	Non-US Equity	5.10%
iShares MSCI Emerging Markets ETF		1.40%
WCM Focused Emerging Markets Fund – Institutional Class		3.70%
Investment Grade Fixed Income	Fixed Income	26.50%
SPDR® Portfolio Long Term Treasury ETF		1.70%
iShares 5-10 Year Investment Grade Corporate Bond ETF		5.60%
Loomis Sayles Core Plus Bond Fund – Class Y		11.00%
Loomis Sayles Investment Grade Bond – Class Y		8.20%
High Yield	Fixed Income	4.50%
iShares Broad USD High Yield Corporate Bond ETF		4.50%
Alternatives	Alternatives	15.00%
Victory Market Neutral Income Fund – Institutional Class		2.50%
Loomis Sayles Strategic Alpha Fund – Class Y		4.00%
Gateway Fund – Class Y		5.50%
Virtus AlphaSimplex Managed Futures Strategy Fund – Class I		3.00%
Cash & Equivalents		2.00%
Cash		2.00%
Weighted Net Expense (%)		0.57

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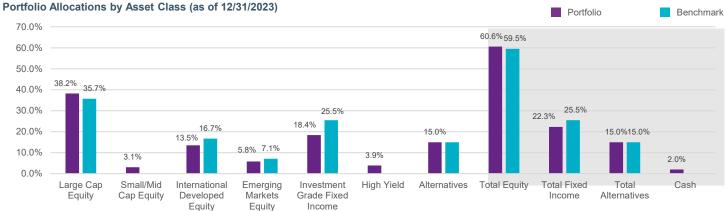
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Source: Natixis Investment Managers Solutions and FactSet.

#### **Risk-Efficient Growth Portfolio**

#### Composite Performance (as of 12/31/2023)

Average Annualized Total Returns <sup>†</sup> % (as of 12/31/2023)	QTR	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception*
Growth Portfolio (Gross)	8.84	16.03	16.03	3.72	7.88	6.25	7.41
Growth Portfolio (Net)	8.05	12.64	12.64	0.66	4.71	3.12	4.25
Benchmark	8.59	15.14	15.14	2.85	9.10	6.65	8.30



#### Underlying Portfolio Holdings (as of 12/31/2023)

	Asset Class	Growth
Large Cap Equity	US Equity	38.20%
iShares Core S&P 500 ETF		12.80%
Invesco S&P 500 High Beta ETF		2.00%
Loomis Sayles Growth Fund		7.80%
Oakmark Fund		7.80%
Vaughan Nelson Select Fund - Class Y		7.80%
Small/Mid Cap Equity	US Equity	3.10%
iShares Core S&P Mid-Cap ETF		0.80%
Vaughan Nelson Mid-Cap Fund – Class Y		2.30%
International Developed Equity	Non-US Equity	13.50%
JPMorgan BetaBuilders Japan ETF		3.80%
Oakmark International Fund – Investor Class		4.90%
WCM Focused International Growth Fund – Institutional Class		4.90%
Emerging Markets Equity	Non-US Equity	5.80%
iShares MSCI Emerging Markets ETF		1.60%
WCM Focused Emerging Markets Fund – Institutional Class		4.30%
Investment Grade Fixed Income	Fixed Income	18.40%
SPDR® Portfolio Long Term Treasury ETF		2.10%
iShares 5-10 Year Investment Grade Corporate Bond ETF		2.60%
Loomis Sayles Core Plus Bond Fund – Class Y		7.80%
Loomis Sayles Investment Grade Bond – Class Y		5.90%
High Yield	Fixed Income	3.90%
iShares Broad USD High Yield Corporate Bond ETF		3.90%
Alternatives	Alternatives	15.00%
Victory Market Neutral Income Fund – Institutional Class		2.00%
Loomis Sayles Strategic Alpha Fund – Class Y		3.00%
Gateway Fund – Class Y		6.50%
Virtus AlphaSimplex Managed Futures Strategy Fund – Class I		3.50%
Cash & Equivalents		2.00%
Cash		2.00%
Weighted Net Expense (%)		0.60

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 $\label{thm:course} \mbox{Source: Natixis Investment Managers Solutions and FactSet}.$ 

# **Disclosure**

The analysis is based on the Natixis Risk Efficient Model Portfolios. The holdings, characteristics and performance of your portfolio may be different from the holdings, characteristics and performance information presented in this report. As the portfolio is actively managed, its portfolio holdings are subject to change. At any date any particular account may include securities not held in the model portfolio. Significant dispersion may occur among the holdings and performance of the model portfolio managed by Natixis Advisors, LLC and the composite performance. The Risk-Efficient Portfolio's account performance is likely to differ from the performance shown for a variety of reasons, including but not limited to: the client's investment manager, and not Natixis Advisors, LLC, is responsible for implementing trades in Program accounts; differences in market conditions; client-imposed investment restrictions; the timing of client investments and withdrawals: fees payable by Risk-Efficient Portfolios accounts; and/or other factors.

This material is for informational purposes only. It does not provide individually tailored investment advice. It has been prepared without regard to the individual financial circumstances and objectives of a specific investor, and the strategies discussed herein are not appropriate for all investors. It is the responsibility of each Financial Advisor to make recommendations that they believe are in the best interest of each of their clients, based on his/her investment objectives, financial situation, risk tolerance and investment time horizon.

**Benchmark Compositions**: The Income and Conservative Benchmarks are composed of 34% MSCI ACWI Index / 51% Bloomberg U.S. Aggregate Index / 15% Wilshire Liquid Index. The Moderate Benchmark is composed of 51% MSCI ACWI Index / 34% Bloomberg U.S. Aggregate Index / 15% Wilshire Liquid Index. The Growth Benchmark is composed of 59.5% MSCI ACWI Index / 25.5% Bloomberg U.S. Aggregate Index / 15% Wilshire Liquid Index.

Index returns are presented as a general indicator of market performance during the periods depicted. Index performance is not indicative of the performance of any investment and do not reflect fees, expenses, or sales charges. The index composition may not reflect the manner in which the portfolio is constructed and portfolio characteristics including volatility, risk and return features may deviate from those of the benchmark. The ability to select an index for comparison may make the results of the portfolio look comparatively more favorable than if another index had been selected. All indexes are unmanaged and cannot be invested into directly.

Definitions: The MSCI All Country World Index ("MSCI ACWI") is a free float-adjusted market capitalization weighted index designed to provide a broad measure of equity-market performance throughout the world. The MSCI ACWI is comprised of stocks from 23 developed countries and 24 emerging markets. The Bloomberg U.S. Aggregate Bond Index is a broad-based index that covers the U.S.-dollar-denominated, investment-grade, fixed-rate, taxable bond market of SEC-registered securities. The index includes bonds from the Treasury, government-related, corporate, mortgage-backed securities, asset-backed securities, and collateralized mortgage-backed securities sectors. The Wilshire Liquid Alternative Index<sup>SM</sup> measures the collective performance of the five Wilshire Liquid Alternative strategies that make up the Wilshire Liquid Alternative Universe. The Wilshire Liquid Alternative Index (WLIQA) is designed to provide a broad measure of the liquid alternative market by combining the performance of the Wilshire Liquid Alternative Equity Hedge Index<sup>SM</sup> (WLIQAEH), Wilshire Liquid Alternative Global Macro Index<sup>SM</sup> (WLIQAGM), Wilshire Liquid Alternative Value Index<sup>SM</sup> (WLIQARV), Wilshire Liquid Alternative Multi-Strategy Index<sup>SM</sup> (WLIQARV), and Wilshire Liquid Alternative Event Driven Index<sup>SM</sup> (WLIQAED). The FTSE 3-Month Treasury Bill Index performance by the U.S. government and provide a fixed rate of return when held to maturity. The Russell 3000® Index measures the performance of the largest 3000 U.S. companies representing approximately 98% of the investable U.S. equity market. The Russell 3000® Index is constructed to provide a comprehensive, unbiased, and stable barometer of the broad market and is completely reconstituted annually to ensure new and growing equities are reflected. You may not invest directly in an index.

# **Disclosure**

#### **RISKS:**

All securities are subject to risk, including possible loss of principal. Please read the risks associated with each investment prior to investing. Detailed discussions of each investment's risks are included in the prospectus offering or offering document, which can be obtained from the fund family's website. There is no assurance that any investment will meet its performance objectives or that losses will be avoided. Asset allocation strategies do not guarantee a profit or protect against a loss. There is no guarantee that an underlying fund will distribute dividends.

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