

Gateway Active Index-Option Overwrite Strategy Institutional SMA Commentary



Q1 2024

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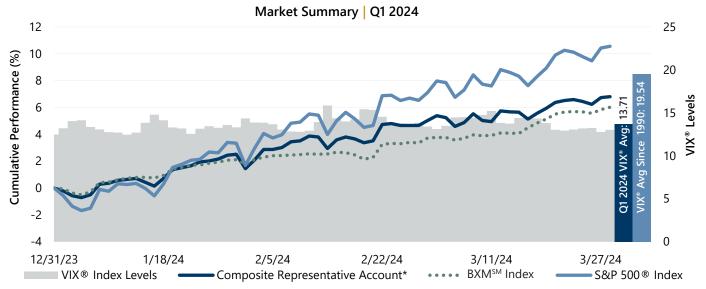






In Brief

- The Gateway Active Index-Option Overwrite Composite (the Composite) returned 6.86%, net of fees, in the first quarter compared to the 6.02% and 10.56% return of the Cboe® S&P 500 BuyWriteSM Indexⁱ (the BXMSM) and the S&P 500® Index, respectively. A GIPS® Composite Report is included with this Commentary.
- Momentum from the market rally at year-end 2023 carried into the first quarter of 2024 with the S&P 500® Index reaching fresh all-time highs. The first quarter advance was driven by a rally in Al-related stocks and the U.S. Federal Reserve (the Fed) who had been reassuring investors of potential interest rate cuts in 2024.
- The first quarter advance was only slightly interrupted at the start of the year with an equity market decline of -1.68% from the end of 2023 through January 4. The Composite* provided 96 basis points (bps) of loss mitigation, net of fees, during the brief drawdown period. The BXMSM returned -0.50% during this period. During the market advance from January 4 to quarter-end, the Composite* climbed 7.58% relative to the 12.45% climb in the S&P 500® Index and 6.55% advance of the BXMSM.
- The S&P 500® Index, the BXMSM, and the Composite* had an annualized standard deviation of daily returns of 10.97%, 3.37% and 6.26% for the first quarter, respectively.
- Implied volatility, as measured by the Cboe® Volatility Index (the VIX®), averaged 13.71 in the first quarter and exceeded realized volatility, as measured by the standard deviation of daily returns. The VIX® ended 2023 at 12.45 before dipping to an intra-quarter low of 12.44 on January 11. The VIX® reached an intra-quarter high of 15.85 on February 13 and closed the quarter at 13.01.
- Gateway's investment team was active in their management of the index call option portfolio during the first quarter. During the market's persistent advance, the investment management team increased the weighted-average strike price while managing weighted-average time to expiration. These adjustments were made in an effort to enhance cash flow while maintaining typical market exposure and risk profile.
- Despite an artificial intelligence and election-year sideshow, the Fed remains at center stage. Expectations entering 2024 were for the central bank to cut interest rates in the first quarter, with continued cuts throughout the year. As of the end of March 2024, no cuts have come to fruition. In an ongoing game of expectations versus reality, where interest rates may simply settle into a range more in line with historical averages, options-based strategies are poised to continue benefitting from an uncertain future and away-from-zero interest rates.



Past performance does not guarantee future results. Source: Bloomberg, L.P. *The portfolio performance and standard deviation reflected for the Composite are those measured by a representative account. This information represents supplemental information to the GIPS® Composite Report. This representative account was selected as it is the oldest account in the Composite.

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Market Recap

The equity market's 10.56% rally during the first quarter of 2024 resulted in the S&P 500® Index reaching a new all-time high. The S&P 500® returned 1.68%, 5.34%, and 3.22% in January, February, and March, respectively. After a year-to-date maximum drawdown of just -1.68%, from the start of the year through January 4, the market persistently advanced during the quarter. The market was driven, in part, by enthusiasm surrounding Al-related technology and an ongoing optimism that the Fed will follow through with suggestions of multiple interest rate cuts during the remainder of 2024.

Macroeconomic data released during March showed continued resilience in the U.S. economy with stubborn inflation. The third estimate of Gross Domestic Product for the fourth quarter of 2023 showed an acceleration from the prior reading and outpaced the consensus estimate. The February Consumer Price Index released March 12 was higher than the previous reading and above consensus estimates. Corporate earnings reflected resilience, with fourth quarter aggregate operating earnings on track to climb 1.7% quarter-over-quarter and 8.4% year-over-year. With over 99% of S&P 500® Index companies reporting, nearly 79% met or exceeded analyst estimates.

U.S. Macroeconomic Data | March Releases

	Period	Current	Estimate	Prior
U.S. Gross Domestic Product Growth	Q4 2023	3.4%	3.2%	3.2%
Unemployment Rate	February	3.9%	3.7%	3.7%
Pariticipation Rate	February	62.5%	62.6%	62.5%
Average Hourly Earnings (YoY)	February	4.3%	4.3%	4.5%
Consumer Price Index (YoY)	February	3.2%	3.1%	3.1%

Past performance does not guarantee future results. Source: Bloomberg, L.P.

Implied volatility, as measured by the VIX®, averaged 13.71 in the first quarter. Consistent with its typical relationship, average implied volatility exceeded realized volatility, as measured by the standard deviation of daily returns for the S&P 500® Index, which was 10.97% for the quarter. The VIX® ended December at 12.45 before drifting to an intra-quarter low of 12.44 on January 11. The VIX® reached an intra-quarter high of 15.85 on February 13 and closed the quarter at 13.01.

The BXMSM returned 6.02% in the first quarter of 2024 with returns of 1.77%, 1.93%, and 2.20% in January, February, and March, respectively, while collecting premiums of 1.55%, 1.50%, and 1.57% in each respective month. The premiums that the BXMSM collected as a percentage of its underlying value were insufficient to keep pace with the rapid advance of the S&P 500® Index. However, the remaining premium from writing

The BXMSM represents a covered call writing approach. The BXMSM is passive and rules-based, not active, which results in potential returns that are significantly influenced by the path of the equity market and the premiums collected on its written index call options.

its index call option contract in December offset losses during the brief market drawdown that started the year. With a return of -0.50%, the BXMSM provided 118 bps of downside loss mitigation during the equity market decline from the start of the year through January 4. From January 4 through quarter-end, the BXMSM returned 6.55% relative to the S&P 500® Index return of 12.45%.

The Bloomberg U.S. Aggregate Bond Index returned -0.78% in the first quarter, with monthly returns of -0.27%, -1.41%, and 0.92% in January, February, and March, respectively. The yield on the 10-year U.S. Treasury Note (the 10-year) ended 2023 at 3.88% from which the yield would rise to an intra-quarter high of 4.32% in late February, and again in mid-March, before closing the first quarter at 4.20%. In <u>a historical inversion</u> that has persisted since July 5, 2022, the yield on the 2-year U.S. Treasury Note exceeded that of the 10-year throughout the first quarter.

Gateway Active-Index Option Overwrite Composite Performance

The Composite returned 6.86%, net of fees, in the first quarter, compared to the 6.02% return of the BXMSM. The Composite returned, net of fees, 1.45%, 3.53%, and 1.74% while the BXMSM returned 1.77%, 1.93%, and 2.20% in January, February, and March, respectively. The Composite's active and diversified approach resulted in a typical amount of market exposure throughout the quarter while the passive, rules-based timing of the BXMSM's replacement of its single written index call option contract resulted in the BXMSM having variable levels of market exposure.

Option writing strategies have been enhanced by a normalized rate and volatility environment.

The first quarter of 2024 was the Composite's 10th best quarterly return since its April 2008 inception.

The portfolio performance contributions, annualized standard deviation and

portfolio statistics quoted for the Composite in the following paragraphs are those measured by the net-of-fee returns of a representative account (the Account)ⁱⁱ.

Positive interest rates and double-digit implied volatility levels continued to support the Account's collection of robust index option premiums during the quarter. Index call option writing generated risk-reducing cash flow throughout the



quarter; however, the Account's index call option positions detracted from returns during the quarter, as expected during sharp market advances. In achieving its low-volatility objective, the Account's annualized standard deviation of daily returns for the quarter was 6.26% compared to 10.97% and 3.37% for the S&P 500° Index and the BXMSM, respectively. The Account exhibited a beta to the S&P 500° Index of 0.55 for the quarter.

Gateway's investment team was active in their management of the index option portfolio during the equity market's advance in the first quarter. As the market climbed persistently, the team selectively adjusted the written index call option portfolio. The team increased the weighted-average strike price and managed time to expiration in an effort to enhance cash flow and maintain typical market exposure.

At the end of the quarter, index call options were sold against over 95% of the equity portfolio's value with a weighted average strike price between 1.5% in-the-money and 1.5% out-of-the-money, 60 days to expiration, and annualized premium to earn between 7.5% and 10.0%. Relative to the beginning of the quarter, this positioning represented similar market exposure and net cash flow potential.

Performance & Risk (%)	Q1 2024	1 Year	3 Year	5 Year	10 Year	Inception Return ¹	Inception Risk ^{1,2}
The Composite (net)	6.86	20.02	8.37	9.77	8.33	7.50	10.44
BXM SM Index	6.02	11.89	6.18	5.93	5.94	5.24	11.68
S&P 500® Index	10.56	29.88	11.49	15.05	12.96	11.20	16.14

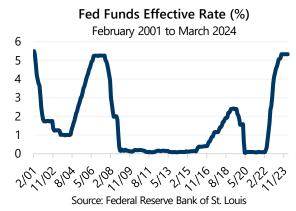
Past performance does not guarantee future results. Periods greater than one year are annualized. Data as of March 31, 2024. Source: Morningstar DirectSM. 1: Composite inception date is April 1, 2008. 2: Based on standard deviation of monthly returns.

Market Perspective - All About The Rates

No Promises Made

In modest fashion, the Fed often dominates headlines, and it has been no different during the recent period of transitioning monetary policy. Particularly when considering its relatively rapid pace of tightening that began March 2022, the Fed Funds Effective Rate has increased by nearly 26 times – growing from 0.20% to 5.33%, which is a level not seen since the February 2001 level of 5.49%.

As the Fed paused a relentless cycle of interest rate hikes after acknowledging economic resilience and a reduction in out-of-control inflation in 2023, focus for investors pivoted to the possibility of interest rate cuts. Expectations around the frequency and magnitude of such a change have been in a state of flux nearly since the thought was conceived. However, the Fed continues to choose its words wisely and does not offer any promises in its guidance. Nevertheless, in



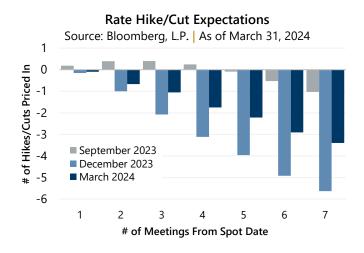
March, Fed Chairman Jerome Powell suggested the possibility remained for interest rate cuts in 2024 – assuming inflation continued a sustainable decline – with one small change. The Fed now anticipates fewer cuts than previously mentioned¹.

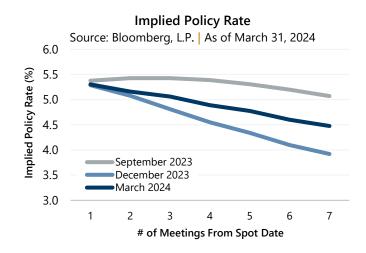
A Moving Target

In May 2023, a regional banking crisis triggered hopes that the Fed would pause its tightening efforts and potentially reduce interest rates by the close of 2023. As explored in <u>Cuts Can Hurt</u>, at the end of May there was an expectation, with 57% probability, that the Fed would not only pause the rate of interest rates hikes but reverse course by November 2023 with an implied Federal Funds policy rate of 4.68% by January 2024.

With the Fed Funds Rate still north of 5% as of the end of March 2024, those expectations failed to become reality, and with no promises made, investors remain forced to digest an evolving macroeconomic environment and selective comments from the Fed.

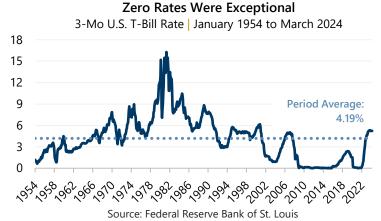
The charts below show how expectations rarely match reality. At the end of September 2023, rate hikes were again being priced in with cuts expected during the summer of 2024. Benign inflation data released during the fall of 2023, however, once again shifted expectations for a first cut in early 2024. As the Fed continued to evade an action in the first quarter of 2024 and inflation remained robust, expectations again evolved to summer 2024 before a cut might be implemented.





A Glance in the Rearview

There is much uncertainty about the timing of future rate cuts and the potential market path after <u>such a move is nuanced</u>, and <u>often volatile</u>. In short, regardless of the direction of monetary policy, there is a strong possibility that interest rates settle into a more normal range and away from the near-zero levels that were driven by extraordinary monetary policy easing following the Great Financial Crisis. When considering the period of January 1954 through March 2024, the average 3-Month Treasury Bill yield for this time was 4.19%. Even if current market expectations for interest rate cuts come to fruition, the Fed Funds Rate would be near 4.5% and remain above the long-term average.



Any level away from zero continues to benefit option

writing strategies, particularly when writing near-the-money call options on the S&P 500® Index, similar to those used in some Gateway strategies. *For The Times, They Have Changed* explains that the premium received for writing a one-month at-the-money index call option was over 9% higher with rates at 5.25% versus 0.25%. Higher interest rates have also contributed to the reduction in the cost of S&P 500® Index put options and make protection less expensive for those strategies that purchase index put options for downside loss mitigation.

Rest Easy

Gateway is not in the business of predicting Fed actions or market activity and whether the Fed begins cutting rates in 2024, continues to hold, or surprises investors with a hike, the path forward is likely to remain uncertain and volatile. However, what seems less uncertain is that interest rates are settling into a more average, to above-average range. Additionally, while macroeconomic factors continue to adjust to a new rate regime, the chances increase for unexpected and robust volatility events. Away-from-zero rates and double-digit volatility have meaningfully enhanced options-based strategies, such as those managed by Gateway since 1977, and can help investors navigate an array of market environments.



Active Index-Option Overwrite Composite Commentary | Q1 2024

Important Information

¹ The BXMSM is a passive total return index designed to track the performance of a hypothetical buy-write strategy on the S&P 500° Index. The construction methodology of the index includes buying an equity portfolio replicating the holdings of the S&P 500° Index and selling a single one-month S&P 500° Index call option with a strike price approximately at-themoney each month on the Friday of the standard index-option expiration cycle and holding that position until the next expiration.

^{II} Represents supplemental information to the GIPS® Composite Report. This representative account was selected as it is the oldest account in the Composite.

Past performance does not guarantee future results. For more information and access to additional insights from Gateway Investment Advisers, LLC, please visit www.qia.com

Gateway Investment Advisers, LLC (Gateway) is an independent registered adviser and a successor in interest to Gateway Investment Advisers, L.P. as of February 15, 2008. Performance information for Gateway Active Index-Option Overwrite Composite (the Composite) shown in this illustration is an asset-weighted composite of discretionary accounts under Gateway's management which share the same investment objectives and hedging strategies.

The Composite was created on April 1, 2008

The Composite's net of fee performance results reflect the reinvestment of dividends and other earnings and reflect the deduction of investment advisory fees.

The effectiveness of Gateway's strategy might be reduced if the portfolio doesn't correlate to the performance of the index underlying its option positions. Rebalancing of a portfolio may involve tax consequences.

Selling index call options can reduce the risk of owning stocks, but limits the opportunity to profit from an increase in the market value of stocks in exchange for up-front cash at the time of selling the call option. Unusual market conditions or the lack of a ready market for any particular option at a specific time may reduce the effectiveness of the Composite's option strategy, and for these and other reasons the Composite's option strategy may not reduce the volatility to the extent desired.

A more detailed description of Gateway's standardized fees is included in Form ADV, Part 2.

The GIPS® Composite Report for the Gateway Active Index-Option Overwrite Composite is included with this document. Additional copies are available upon request by calling 513.719.1100

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Data sources: Gateway Investment Advisers, LLC, Bloomberg, L.P., Morningstar Direct™, and Federal Reserve Bank of St. Louis.

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GIPS® Composite Report

Year End	Annual Performance Results			3-Year Standard Deviation			Number of	Composite	Firm	
	Comp Gross	osite Net	S&P 500 [®] Index	BXM SM Index	Composite	S&P 500 [®] Index	BXM SM Index	Composite Accounts	Assets (millions)	Assets (millions)
9 Months Ended 12/31/2008	-19.54%	-19.72%	-30.43%	-26.10%	N/A	N/A	N/A	1	\$492	\$7,071
2009	15.15	14.78	26.46	25.91	N/A	N/A	N/A	1	502	7,188
2010	13.30	12.91	15.06	5.86	N/A	N/A	N/A	1	516	7,699
2011	6.73	6.33	2.11	5.72	11.26%	18.97%	13.66%	1	496	8,081
2012	11.46	11.02	16.00	5.20	8.54	15.30	11.56	4	717	10,517
2013	14.91	14.46	32.39	13.26	6.28	12.11	9.39	4	1,233	12,475
2014	7.64	7.26	13.69	5.64	4.37	9.10	6.07	5	2,263	12,239
2015	5.98	5.57	1.38	5.24	5.37	10.62	6.52	6	2,404	12,210
2016	9.10	8.74	11.96	7.07	5.83	10.74	6.68	4	2,627	11,601
2017	13.83	13.44	21.83	13.00	5.47	10.07	5.83	4	2,665	12,559
2018	-4.86	-5.18	-4.38	-4.77	6.79	10.95	7.48	3	2,298	11,641
2019	17.85	17.42	31.49	15.68	7.41	12.10	7.95	2	1,486	10,950
2020	9.03	8.57	18.40	-2.75	12.33	18.80	14.72	2	1,491	9,963
2021	19.04	18.52	28.71	20.47	11.44	17.41	13.93	2	1,695	11,556
2022	-10.81	-11.22	-18.11	-11.37	14.16	21.16	15.75	2	1,448	8,593
2023	19.79	19.26	26.29	11.82	11.18	17.54	10.37	2	1,723	8,828

N/A: The gross three-year annualized ex-post standard deviation of the Composite and benchmarks is not presented as 36-month returns are not available. For all periods shown, the Composite has less than six accounts for the full year. As such, the Composite dispersion of portfolio returns is not applicable.

<u>Gateway Active Index-Option Overwrite Composite</u> contains fully discretionary hedged equity accounts that hold common stock and sell index call options on at least 95% of the underlying stock value. Indexes utilized for call option activity are U.S. domestic equity indexes that include all sectors of the economy. This call activity reduces volatility and provides cash flow. The creation and inception date of the Gateway Active Index-Option Overwrite Composite was April 1, 2008.

For comparison purposes the Composite is measured against two indexes, the S&P 500® Index, a popular indicator of the performance of the large capitalization sector of the U. S. stock market, and the Cboe® S&P 500 BuyWriteSM Index (BXMSM Index), a passive total return index designed to track the performance of a hypothetical buy-write strategy on the S&P 500® Index.

Performance results are expressed in U. S. dollars. Returns are presented gross and net of actual management fees and include the reinvestment of all income. Past performance is not indicative of future results. The 3-year standard deviation is calculated using gross returns. Net of fee performance was calculated using actual management fees. The current investment management fee schedule is as follows: 0.85% on the first \$5 million; 0.65% on the next \$5 million; 0.50% on the next \$40 million; and 0.30% on assets in excess of \$50 million. Actual investment management fees incurred by Composite accounts may vary.

Gateway Investment Advisers, LLC (Gateway) is an independent registered investment adviser and a successor in interest to Gateway Investment Advisers, L.P. as of February 15, 2008. Gateway claims compliance with the Global investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. Gateway has been independently verified for the periods January 1, 1993 through December 31, 2023. A firm that claims compliance with the GIPS® standards must establish policies and procedures for complying with all the applicable requirements of the GIPS® standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS® standards and have been implemented on a firm-wide basis. The Gateway Active Index-Option Overwrite Composite has had a performance examination for the periods April 1, 2008 through December 31, 2023. The verification and performance examination reports are available upon request.

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